



Avatar Acquires Questa Software Frequent Asked Questions (FAQ) Produced by Chuck Shreve – CEO of Avatar Systems

1. Why did Avatar acquire Questa Software?

Avatar acquired Questa Software as part of its strategic acquisition plan. Questa's company is very similar to Avatar. Questa Software was acquired because of their customers, personnel, and products.

2. How much does Avatar know about Questa and what the customer thinks about its software and support?

Avatar is a customer service oriented company. We engaged NETBreeze, a marketing firm based in Dallas, Texas, with Questa management support, and performed a customer satisfaction survey.

3. What will happen to the employees at Questa after the acquisition?

Questa employees will be retained.

4. Will there still be an office in Midland to support Questa customers?

The Questa offices in Midland, Texas will be maintained to continue our presence in a strategic market for petroleum software.

5. What changes will the Questa customers see from Avatar as the result of this acquisition?

The combined companies will be in a position to provide better products, customer support, and a broader range of services.

6. What will Avatar do with the Questa Integra and Dos product line?

Avatar "steps into the shoes" of Questa and will continue existing operations.

7. Who will be my sales person/account manager?

Your client representative will remain the same as prior to the acquisition.

8. Who do we call for software support?

You will continue to call the same phone number for your customer support issues. In the near future we will be providing a new 800 number for customer support.

9. Who do we call for business issues?

Please contact John Monroe, Director of Operations in Midland, Texas at 432-684-1155 x113 or Chuck Shreve, the president of Avatar Systems, at 1-800-490-0055 in Frisco, Texas.

10. Will our life be better with Avatar as our new software partner?

"From my personal perspective, I want to reach out to each Questa customer and listen and take action to your concerns and make the Avatar partnership a successful experience for everyone. I am looking forward to meeting each of you in the coming months and seeing you at the May 2007 National Avatar Customer Conference."